

Robert Hanser
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Dear Mr. Schmitt,

After only six month intensive project work the first SAP-integrated online shop of Bosch Automotive Aftermarket is close to its Go Live.

This is a memorable moment and it became possible due to your contribution to the project. Building up online sales has a huge strategic impact on AA's future. With the online sales pilot in Australia we are laying the foundation for a new sales channel and design the blue print for online sales at AA worldwide.

I would like to thank you personally for your support and like to express my appreciation for this fast and focused way how the project was executed.

It is a great result of team work!

For the Go Live ahead I keep my fingers crossed and wish you full success.

Best regards,

Robert Bosch GmbH
Automotive Aftermarket
President

A handwritten signature in black ink, appearing to be "R. Hanser", written in a cursive style.

(Robert Hanser)